



February 20, 2018

All Prepaid Freight Customers:

We have calculated that the monthly fuel surcharges for the month of March, 2018 will be 38%. This is based on weekly updated diesel fuel prices from the Department of Energy for the month of February. Our calculation is based on the prior month's average fuel cost per gallon as shown:

\$2.61 to \$2.65	29% Surcharge
\$2.66 to \$2.70	30% Surcharge
\$2.71 to \$2.75	31% Surcharge
\$2.76 to \$2.80	32% Surcharge
\$2.81 to \$2.85	33% Surcharge
\$2.86 to \$2.90	34% Surcharge
\$2.91 to \$2.95	35% Surcharge
\$2.96 to \$3.00	36% Surcharge
\$3.01 to \$3.05	37% Surcharge
\$3.06 to \$3.10	38% Surcharge

The February average was \$3.06 based on these weekly averages:

1/22/18	\$3.03
1/29/18	\$3.07
2/5/18	\$3.09
2/12/18	\$3.06
2/19/18	\$3.03

If you have any questions, please feel free to contact your Field Sales Representative or Customer Service Representative.

Sincerely,

A handwritten signature in black ink, appearing to read "J. T. Thielens, Jr.".

J. T. Thielens, Jr.
Executive Vice President – Commercial

2633 Eighth Street NE

Canton OH 44704

P: 330.438.5543

F: 330.438.5552

W: www.republicsteel.com

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