



December 20, 2017

All Prepaid Freight Customers:

We have calculated that the monthly fuel surcharges for the month of January, 2018 will be 35%. This is based on weekly updated diesel fuel prices from the Department of Energy for the month of December. Our calculation is based on the prior month's average fuel cost per gallon as shown:

\$2.61 to \$2.65	29% Surcharge
\$2.66 to \$2.70	30% Surcharge
\$2.71 to \$2.75	31% Surcharge
\$2.76 to \$2.80	32% Surcharge
\$2.81 to \$2.85	33% Surcharge
\$2.86 to \$2.90	34% Surcharge
\$2.91 to \$2.95	35% Surcharge
\$2.96 to \$3.00	36% Surcharge
\$3.01 to \$3.05	37% Surcharge
\$3.06 to \$3.10	38% Surcharge

The December average was \$2.91 based on these weekly averages:

11/20/17	\$2.91
11/27/17	\$2.93
12/4/17	\$2.92
12/11/17	\$2.91
12/18/17	\$2.90

If you have any questions, please feel free to contact your Field Sales Representative or Customer Service Representative.

Sincerely,

A handwritten signature in black ink, appearing to read "J. T. Thielens, Jr.", written in a cursive style.

J. T. Thielens, Jr.
Executive Vice President – Commercial

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