



November 20, 2017

All Prepaid Freight Customers:

We have calculated that the monthly fuel surcharges for the month of December, 2017 will be 33%. This is based on weekly updated diesel fuel prices from the Department of Energy for the month of November. Our calculation is based on the prior month's average fuel cost per gallon as shown:

\$2.51 to \$2.55	27% Surcharge
\$2.56 to \$2.60	28% Surcharge
\$2.61 to \$2.65	29% Surcharge
\$2.66 to \$2.70	30% Surcharge
\$2.71 to \$2.75	31% Surcharge
\$2.76 to \$2.80	32% Surcharge
\$2.81 to \$2.85	33% Surcharge
\$2.86 to \$2.90	34% Surcharge
\$2.91 to \$2.95	35% Surcharge
\$2.96 to \$3.00	36% Surcharge

The November average was \$2.85 based on these weekly averages:

10/23/17	\$2.80
10/30/17	\$2.82
11/6/17	\$2.88
11/13/17	\$2.92

If you have any questions, please feel free to contact your Field Sales Representative or Customer Service Representative.

Sincerely,

A handwritten signature in black ink, appearing to read "J. T. Thielens, Jr.", written in a cursive style.

J. T. Thielens, Jr.
Executive Vice President – Commercial

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